









The burning platform

The health care system faces significant challenges and the arena is filled with a lot of strong voices and opinions on what to prioritise – all wanting to be heard...

Now more than ever we need to speak the same language as the politicians and show them what we alle know:

That investing in nutritional treatment is of great societal value.









European malnutrition in numbers



33 million people at risk of malnutrition i Europe



Costs of 170 billion euros a year across Europe



1 in 3 elderly in care homes are malnourished



1 in 3 cancer patients are malnourished



1 in 4 patients in hospitals are malnourished

Source: MNI





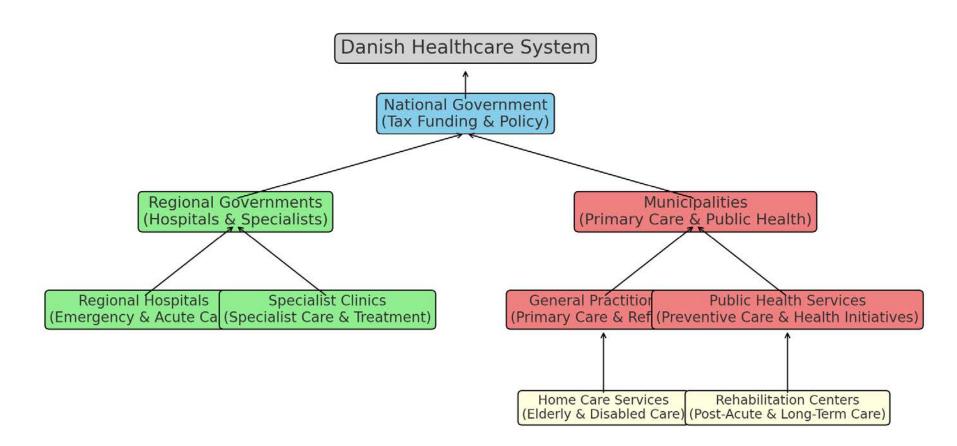




Tax-Funded: The system is primarily funded through national and municipal taxes, which ensures that healthcare services are free at the point of use.

Decentralized Administration: Healthcare services are managed at the regional level by regional governments, which five responsible for hospitals, psychiatric care, and health insurance. The 98 municipalities handle primary care, prevention, rehabilitation, and long-term care.

Danish Health Care System













Getting politicians to invest more in healthcare (DRM)

- **1. Data-Driven Evidence**: Use robust data to demonstrate the prevalence and consequences of disease-related malnutrition. Highlight the costs to the healthcare system, the economy, and society at large.
- **2. Personal Stories**: Share compelling stories from individuals affected by disease-related malnutrition to humanize the issue and make it more relatable.
- **3. Economic Arguments**: Illustrate the economic benefits of investing in healthcare to address malnutrition, such as reduced healthcare costs, increased productivity, and improved quality of life.
- **4. Public Support**: Show that there is widespread public and expert support for increased investment in healthcare. Use polls, endorsements from medical associations, and statements from public health experts.
- **5. Policy Success Stories**: Highlight examples from other regions or countries where investments in healthcare have successfully addressed disease-related malnutrition and improved outcomes.









Guidelines science D_{ietitians} polititians Managers Doctors patients implementation reaching

Danish Health Authority









Malnutrition and Economics in Denmark



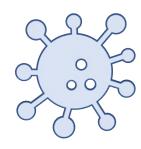
An est. 300.000 patients are at risk of malnutrition



Up to 30 pct.
patients in
hospitals are
malnourished



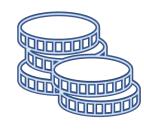
60 pct. of elderly in nursing homes and home care are malnourished



30-40 pct. of cancer patients are malnourished



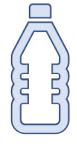
30-60 pct. of COPD patients are malnourised



Malnutrition costs society an estimated 22 billion DKK a year



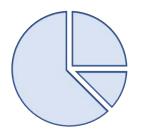
Parenteral nutrition is free in hospitals and in home care



Enteral nutrition has a 60 pct. reimbursement



Malnutrition is a driver for unequality in health



Reliable data on the area is deficient



"More2Eat" in patients at nutritional risk during hospital stay lowers the risk of three-month mortality

Mikkelsen S, Tobberup R, Skadhauge LB, Rasmussen HH, Holst M
Clin Nutr ESPEN. 2023

Collect data including

- 1. Good Clinical Practice (prevalence, screening, assessment, monitoring and clinical outcomes)
- 2. Create awareness (local hospital manager, politician)
- 3. Build up an organization (nutrition committee)
- 4. Audits and Quality-improvement studies
- 5. What do we need (more dieticians, education, resources)?
- 6. Calculate economic implications (based on local and international studies)

Local level data



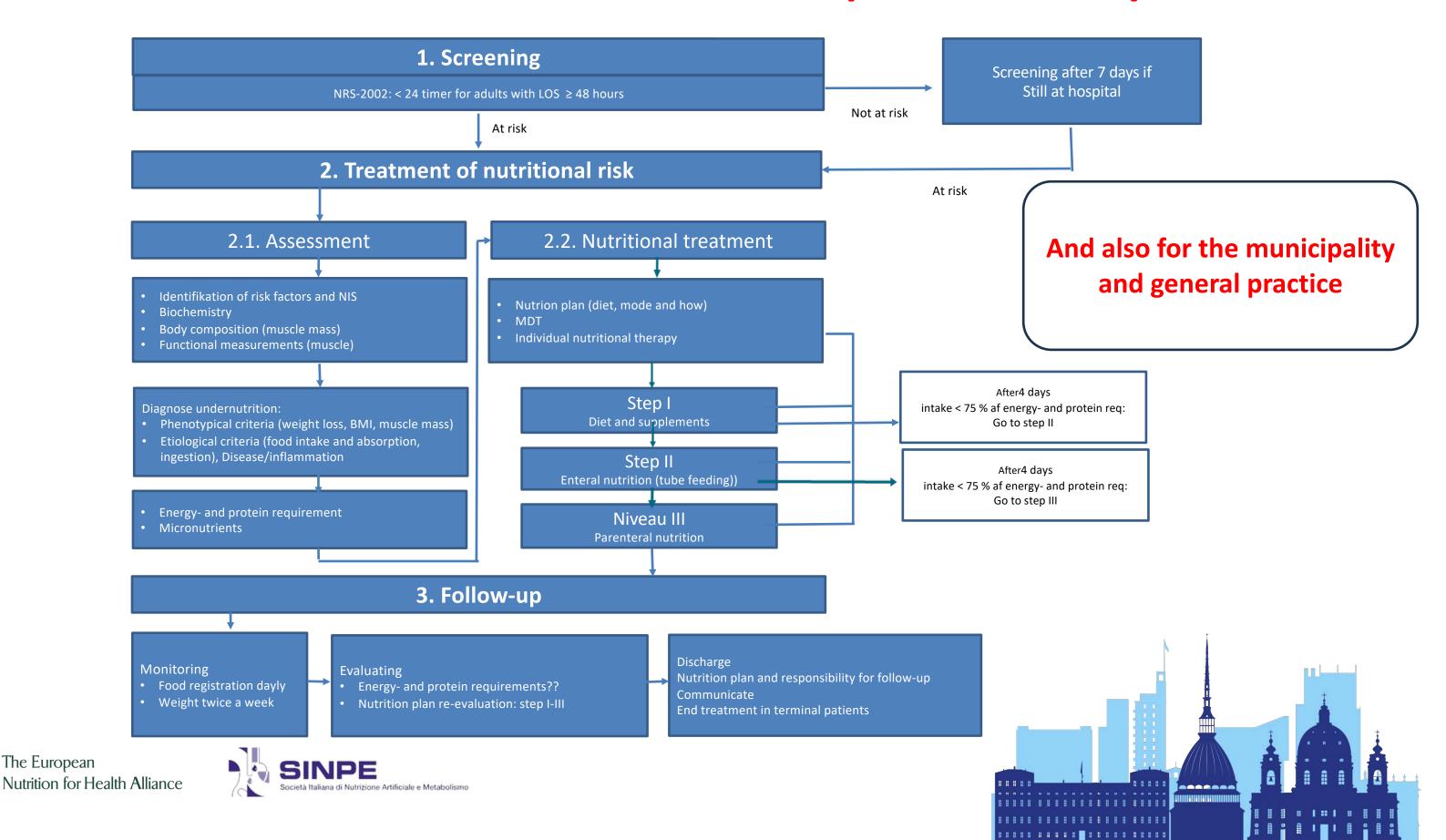




control



HOSPITALS – Danish Health Authorities (www.SST.dk)



Kaegi-Braun N., Clin Nutr 2022 Nov;41(11):2431-2441

EFFORT: effect of early nutritional therapy on frailty, functional outcomes and recovery of malnourished medical inpatients trial

> **Clinical Outcomes in EFFORT** Odds ratio or p value Control group coefficient (95% CI) group (n=1015) (n=1013) Outcomes Primary outcome Adverse outcome within 30 day 40%- MORTALITY REDUCTION IN PATIENTS TREATED ingle components of primary or All-cause mortality Admission to the intensive care LONG TERM WITH NUTRITIONAL SUPPORT Non-elective hospital readmission Major complications nutritional intervention control Odds Ratio **Odds Ratio** Any major complication Study or Subgroup **Events** Total Events Total Weight M-H, Random, 95% CI M-H, Random, 95% CI Nosocomial infection Andersson 2017 57 3.00 [0.12, 75.19] Respiratory failure Beck 2013 62 5.8% 0.53 [0.15, 1.92] Major cardiovascular event Beck 2015 0.32 (0.06.1.72) Acute kidney failure .28 [0. .13 [0. , 2.631Mean length of stay (days) Gazzotti 2003 41 2.5% 1.05 [0.14, 7.87] Neelemaat 2011 14 11 86 1.27 [0.54, 2.98] Mean Barthel score (points)* Price 2005 70 Mean EQ-5DVAS (points)† 4.1% 0.79 [0.17, 3.65] Sharma 2017 70 12.0% 0.73 [0.31, 1.70] 14 Mean EQ-5D index (points) Yang 2019 39 13 43 9.2% 0.69 [0.26, 1.86] Side-effects from nutritional su All side-effects Total (95% CI) 1066 100.0% 0.62 [0.45, 0.85] Gastrointestinal side-effects Total events 94 152 Complications due to enteral feeding or parenteral nutrition Heterogeneity: $Tau^2 = 0.04$; $Chi^2 = 12.47$, df = 11 (P = 0.33); $I^2 = 12\%$ Liver or gall bladder dysfunction Test for overall effect: Z = 2.93 (P = 0.003) Favours intervention Favours control Severe hyperglycaemia Refeeding syndrome







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The burning platform

tomorrow

A big reform of the Danish healthcare system is underway.

An expert group will present it's cost neutral recommentations on how the deal with the challeges any day now.

The Danish parliament is expected to adopt the new reform in the beginning of October.

We have a window of opportunity to put the spotlight on the fact that investing in nutritional treatment is of great societal value.

But we need to speak the same language as the politicians and show them in stead of telling them.

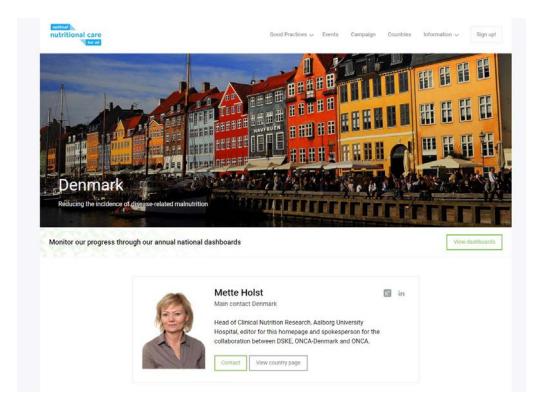
In Denmark we have lauched two concrete initiatives:

- 1. A health economic report mapping the socio-economic cost of disease related malnutrition
- 2. Malnutrition as part of BIS a dynamic effects calculator which can show the value of investing in nutritional treatment (among other things)

A partnership of multiple partners

ONCA-Denmark







Other partners:

• ALMU (stakeholder organization)

nutritional care

- Regions and municipalities
- Universities
- Economic partners
- International partners (scientists)
- Others



National Datadriven Evidence – Implementation

Needs funding (governmental – private)









Danish report including economic speculations based on calculations from the Netherland - 2014

Tabel 3. Kendte udgifter og mulig besparelse. Plejehjem og hjemmepleje 39 mia, kroner Hospitaler 78 mia, kroner Totale udgifter 117 mia. kroner Merudgifter underernæring*) 6 mia, kroner Besparelse ved behandling*) 1,5 mia. kroner Kilde: Beregninger foretaget med udgangspunkt i de Hollandske undersøgelse og baseret på tal fra Wittrup, J et al: "Kommunale serviceniveauer og produktivitet", KORA, juni 2013 samt http://www.regioner.dk/aktuelt/temger/fakta+om+regionernes+effektivitet+og+øko nomi/kopi+af+fakta+om+sundhedsvæsenet

Added cost for undernutrition in DK: 120 mill EURO per year)

Cost-saving if treatment of undernutrition in DK: 1,5 billion DKR (20 mill EURO per year)









The socio-economic cost of malnutrition

- ONCA Denmark is sponsering a Danish adaption of the 2022 Menon report "Samfunnskostnader knyttet til underernæring" – Social cost associated with malnutrition
- The report will detail the cost of malnutrition as well as consequense for the Danish society, healthcare system and patients
- The report will also point towards a larger socioeconomic potential in prevention and treatment of disease related malnutrition
- It is in the works as we speak ... but we can give you a little sneak peek





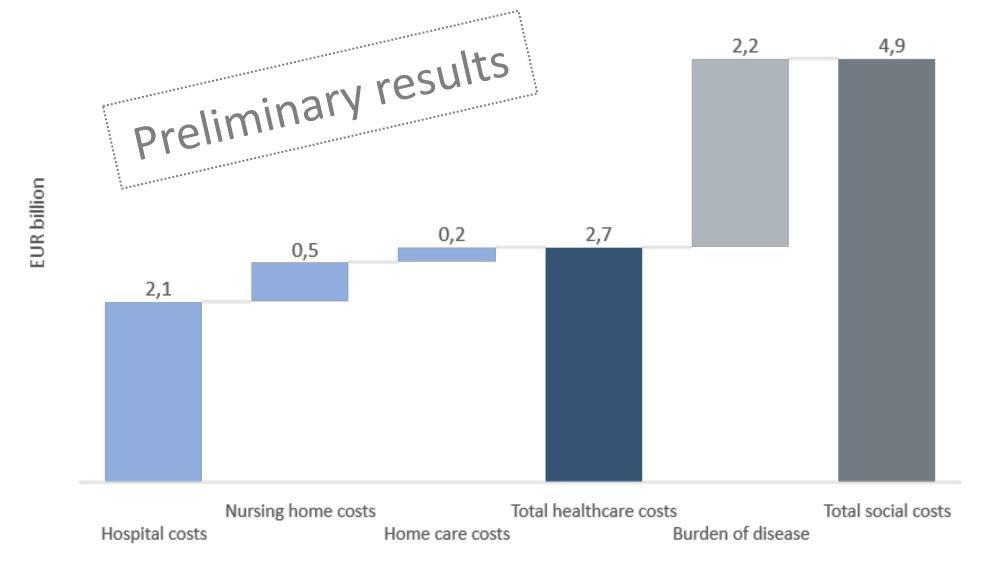






Social costs of malnutrition in Denmark in 2024

- The total social costs associated with malnutrition in Denmark are estimated to reach EUR 4.9 billion in 2024.
- However, the prevalence of malnutrition lacks reliable data, and estimates vary significantly across different studies.
- This variability introduces considerable uncertainty into the estimated social costs.
- The uncertainty analysis indicates that the total social costs range between **EUR 2.16 billion** and **EUR 7.6 billion**, with an 80% probability interval.









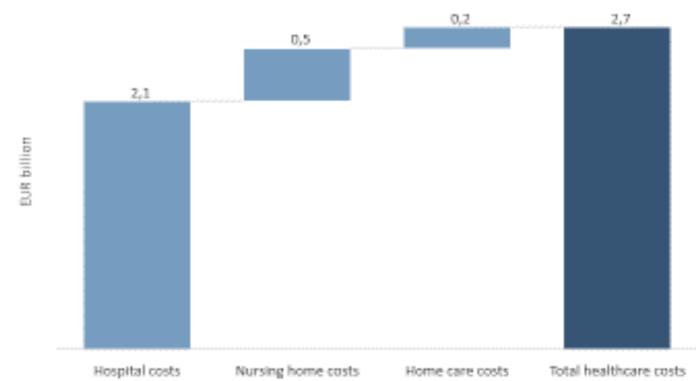


Healthcare costs

- Overall, the estimated healthcare costs related to malnutrition amounts to EUR 2.7 billion in 2024.
- Hospital costs: 77% (EUR 2.1 billion)
- Nursing homes and municipal home care services:
 23% (EUR 0.6 billion)
- The primary cost driver is the duration and frequency of hospital stays.
- Additional resource associated with informal care due to undernutrition is not included in the cost estimates

Healthcare costs related to undernutrition in Denmark, distributed on hospital stays, nursing homes and home care services in 2024

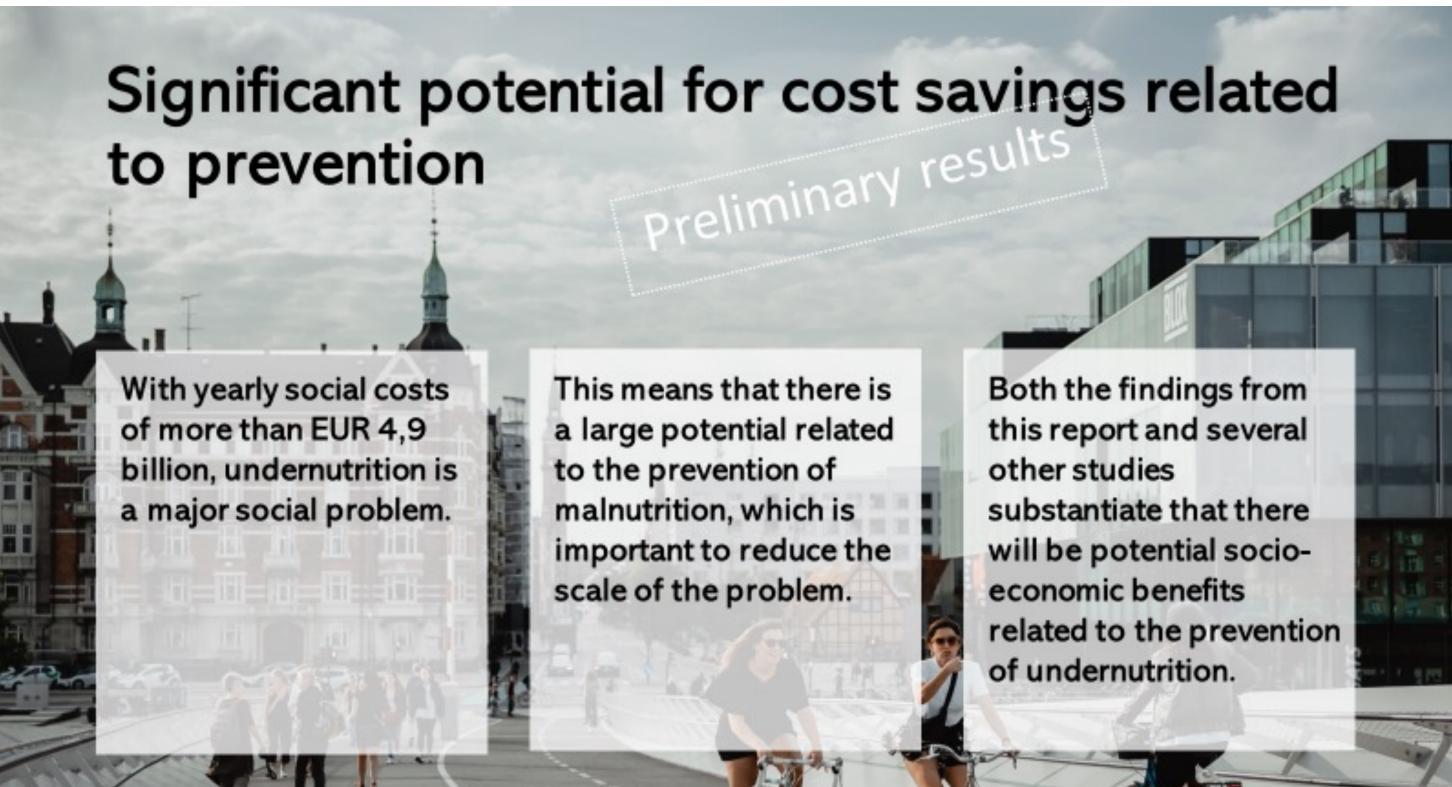
Preliminary results

















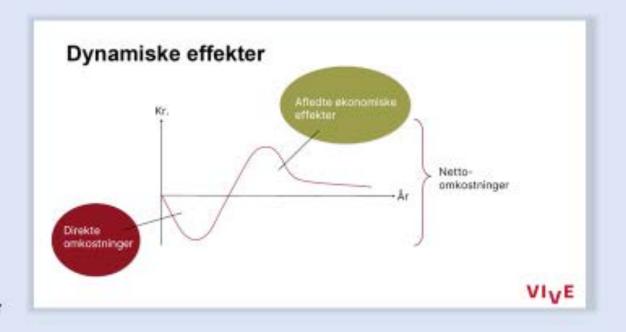


Show it – don't tell it: the societal value of investing in health care

A new, Danish database, BIS, based on 30+ diseases – also malnutrition –and wide array of national, regional and municipal patient and medicine data can now show and compare e.g.

- · The number of public health care services
- Number of sick days
- · Medicin reimbursement

... and can be used to show the *dynamic effects* of investing in health in terms of survival, life quality, greater production value, and savings in the regional and municial health care system.



The database is developed by Danish Center for Social Science Research, VIVE and is free of cost.

<u>Teknisk dokumentation</u>. BIS 2.0 – Beregner for Investeringer i Sundhed - vive.dk









NATIONAL

WHO: ICD-code for malnutrition

Nutritional research- and quality registry

In the future, these data and intervention studies will eventually show the 'EFFORT' of personalized nutrition therapy in disease-related malnutrition

THANKS hhr@rn.dk



































Interactive Break-out Workshops

Economic Foundations: Steering Nutritional Care Policies toward Health



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Background: seeking value in healthcare

Health economics and outcomes research (HEOR) examines the value of healthcare treatments, including nutritional interventions.

Healthcare systems and patients today are challenged by high and everescalating costs for care.

With increasing costs and declining affordability, public and private healthcare payers are all seeking value in care.







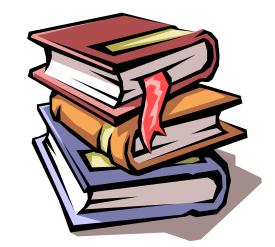




Overview of methods and tools used in HEOR

Study tools assess information about the impact of a medical condition and its care in terms of cost and health outcomes:

- ✓ the burden of an illness or medical condition
- ✓ the cost of an interventional treatment
- ✓ the value of a treatment as the cost per health benefit



Despite heterogeneous data, the prevalence of malnutrition across settings remains high.

In 2014, a HEOR study identified an annual cost of \$156.7 billion for disease-related malnutrition in the US, or about \$500 per resident.

- √ 80% from treating associated morbidity,
- √ 16% from mortality
- √ 4% from the direct medical costs of treating malnutrition













DIRECT COSTS

Hospitalization,
Length of hospital stay,
Institutionalization,
Medications for treating
comorbdities,
Nutritional support,
Etc...

INDIRECT COSTS

Productivity loss (absence at work), Insurance costs, Etc













PERSPECTIVE

Individual Societal Nation-wide

Economic Impacts

High costs
for treatment,
funerals, etc.

High fertility
rates, losses to
social fabric

High losses of
human capital

Malnutrition in all its forms from sickness, lost income Continued high burden of disease High health system and insurance costs

Impaired Physical Growth

Human Impacts

Mortality

III Health

High costs to lost earning potential High losses to labour productivity and income

High economic output foregone

Impaired Cognitive Development earning constraints, reduced school attainment High rates of illiteracy, impaired social development High constraints to poverty reduction and development goals







control



Overall, findings from HEOR studies over the past decade build considerable evidence to show that nutrition care effectively improves health of at-risk or malnourished patients and at reasonable cost.

Definition of value-based care*

Healthcare focused on:

- quality of care
- provider performance
- patient experience (and outcome)

* The US Centers for Medicare & Medicaid Services (CMS)









Type of analysis	Information obtained
Cost-benefit analysis, CBA	An economic analysis that compares the costs of an intervention with its benefits, both expressed in monetary terms. CBA can also be used to compare alternative interventions
Cost-effectiveness analysis, CEA	An economic analysis that compares the costs and outcomes of alternative interventions
Cost-utility analysis, CUA	A CEA type in which the outcome of an intervention is measured in terms of improvement in patients utility
Budget Impact Analysis (BIA)/	Economic assessment estimating the financial consequences of adopting a new
Budget Impact Model (BIM)	intervention
Incremental cost-effectiveness ratio, ICER	A comparison of the cost to attain a fixed amount of health benefits under one intervention, relative to another intervention; calculated by dividing the difference in intervention costs by the difference in health benefits of the interventions
Health-related quality of life, HRQoL	A multi-dimensioned concept often used to examine the impact of health status (disease and its treatment) on life quality as perceived by the patient
Quality-associated life years, QALY	A measure of patient utility. Unit used in the prediction of both quality and duration of life after a specific healthcare treatment QALYs are calculated from health state utility values range from 0 (death) to 1











Assessing healthcare interventions

Three different study formats are commonly used to generate data for comparisons of health outcomes:

- > the randomized, controlled trial (RCT),
- real-world evidence (RWE),
- the quality improvement program (QIP).

Indeed, based on the methodology adopted and the design, each study type has strengths and limitations.







Trial features	Randomized Controlled Trial (RCT)	Real-world Evidence (RWE)	Quality Improvement Program (QIP)
Perspective	Prospective The study is designed, and then data are collected to measure well-defined study outcomes	Retrospective The study relies on preexisting data sources (such as health insurance claims) to study relationships between treatments and outcomes that have already occurred	Prospective or retrospective
Risk of selection bias	Low Controlled by restrictive exclusion criteria, more complete data collection and observation, and randomization	Moderate heterogeneous population with nonrandomized assignment to treatment; numerous tools exist to control for bias	Moderate heterogeneous population with nonrandomized assignment to treatment;
Sample size	Limited by cost and practical considerations	Potentially very large	Moderate
Research cost	Relatively high	Moderate	Moderate
Outcomes of interest	Well-measured clinical endpoints such as change in lean body mass or handgrip strength	Clinical endpoints, economic outcomes, costs, readmission risks	Clinical endpoints, economic outcomes, costs
Adherence	High adherence due to study design and execution	Reflect real-world adherence	Reflect real-world adherence
Follow-up periods	Generally short because of cost and difficulty keeping participants in long-term studies	Potentially long due to the nature of data sets (e.g., Medicare data include all claims for a patient over many years)	Generally short due to cost and difficulty in long-term tracking of patients
Generalizability	Limited generalizability due to narrow study populations and regulated behaviors	More generalizable because large study populations and varying behavior reflect real-world heterogeneity and decision making	More generalizable because large study populations and varying behavior reflect real-world heterogeneity and decision-making





A key message for resource allocators is that nutritional care brings value to healthcare. This applies to multiple settings and populations.

HEOR studies provide powerful data and informed insights to help improve health outcomes, to identify care that is costeffective, and ultimately, to broaden overall access to care.



Treat!!

But....when implementing policies....do not forget identifying those who can benefit from an intervention!!!



Screening and assessment











Treatment must be patient-tailored



Esempio di protein provision exercise vs no exercise Jurgen











Nutritional support during the hospital stay reduces mortality in patients with different types of cancers: secondary analysis of a prospective randomized trial

Nutritional intake during the hospital stay			
Mean caloric intake (kcal/24h) Day 5	1121.2 (581.6)	1364.9 (687.7)	< 0.001
Mean protein intake (g/kg bodyweight/24h) day 5	44.8 (21.3)	53.6 (23.5)	< 0.001
Mean caloric intake (kcal/24h) day 7	1141.6 (584.9)	1391.0 (682.6)	< 0.001
Mean protein intake (g/kg bodyweight/24h) day 7	43.9 (22.6)	52.2 (24.8)	< 0.001
Mean caloric intake (kcal/24h) day 10	1153.9 (584.8)	1410.7 (681.5)	< 0.001
Mean protein intake (g/kg bodyweight/24h) day 10	44.2 (22.6)	52.7 (25.2)	< 0.001
Mean caloric intake per kilogram per day	16.6 (9.0)	20.9 (10.4)	< 0.001
Mean protein intake in grams per kilogram per day	0.6 (0.4)	0.8 (0.4)	< 0.001

Bargetzi L et al. Ann Oncol. 2021 Aug;32(8):1025-1033.









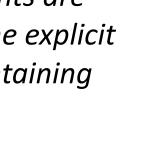


Physical Activity

Any bodily movement produced by skeletal muscles that significantly increases energy expenditure. Intensity and duration can vary substantially.

Physical Exercise

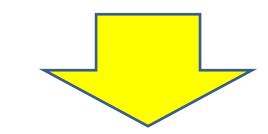
Activity planned, structured, and repetitive (bodily movements are performed with or without the explicit intent of improving or maintaining physical fitness).



Active persons



Action of restoring someone to health or normal life through training and therapy after illness.



Sedentary persons











The economic cost of not coding disease-related malnutrition: A study in cancer inpatients All patient refined-diagnosis related group (APR-DRG)

Results: A total of 266 patients were evaluated. From them, 220 (82.7%) suffered from DRM according to the SGA. In 137 (62.3%) of these patients, diagnosis was coded, as opposed to 83 (37.7%) cases (33 subjects with moderate and 50 with severe DRM) in whom it was not coded. The sum of the APR-DRG weights after revising the diagnosis, it increased up to 384.3. The total cost reimbursement for the hospital before revising the diagnosis of malnutrition was 1,607,861.21€ and after revision it increased up to 1,799,199.69€, which means that 191,338.48€ were not reimbursed to the hospital due to the lack of coding of malnutrition. The cost reimbursement for each admission increased an average of 719.32€.

Conclusion: The prevalence of DRM in cancer inpatients is high. Nevertheless, the diagnosis is not coded in one third of patients, which results in important economic losses for the hospitals.









TAKE HOME MESSAGES-1

The prevalence of malnutrition across settings remains high and is associated with a substantial cost burden



HEOR studies build considerable evidence to show that nutrition care effectively improves health of at-risk or malnourished patients and at reasonable cost.











TAKE HOME MESSAGES-2

Policies should be implemented to address the:

- Reduction in direct costs associated with worse outcomes related to its presence
- Reduction in indirect costs associated with outcome but also for caring a subject/patient which clearly needs higher intensity of care
- > Invest in screening procedure (identification of the subject/patient who could benefit from an intervention)
- Enable the early referral
- Implement value-based interventions (patient-tailored)
- Invest in spreading value-based care procedures

Setting-specific











THANK YOU!!





